



ANUGA

COLOGNE, GERMANY

4-8 OCTOBER 2025

HALL 4.1 – C091G

Open Trade Gate Sweden
with producers from Armenia, Bolivia,
Colombia, Guatemala, Moldova and Ukraine



Open Trade Gate Sweden (OTGS) partners with the German Import Promotion Desk (IPD) to support food producers from low- and middle-income countries.

Open Trade Gate Sweden is a part of the National Board of Trade which is a Swedish government agency.

The German Import Promotion Desk is funded by the Federal Ministry for Economic Cooperation and Development.

We come together to present carefully selected companies that match the needs of the European market. Several of the companies have long experience exporting to partners in the European Union as well as to other countries.

Learn more about the companies that you can meet at Anuga through OTGS.

PRODUCTS OFFERED

Cacao and Chocolate	7, 8
Cardamom	9
Coffee	8, 9
Dried fruits and vegetables	3, 11
Fruit and berry concentrate	13
Honey	10
Juices, canned vegetables, jams and preserves	4
Nuts: walnuts, pistachios, brazil nuts	6, 11, 14
Sesame seeds, chia seeds, beans, quinoa and amaranth	5
Snacks	3, 7, 8, 12

Aregi LLC



Aregi is one of Armenia's leading producers of dried fruits and healthy snacks. Located in the sun-rich Aragatsohn region, Aregi uses innovative, energy-efficient dryers and traditional sun-drying methods to preserve the natural flavour of fruits and vegetables.

With a strong commitment to zero carbon emissions and zero food waste, Aregi combines ancient Armenian traditions with modern sustainability.

Our products are unique and have no added sugar. We offer a wide range of items: dried fruits, vegetable chips, soups, power bars and more.

Aregi stands out for our variety, our use of natural ingredients and our dedication to health — offering consumers a flavourful and responsible choice for snacking. Aregi truly means “sunny” in every way.

Products we offer: Dried fruits and vegetables, healthy snacks.

Volume(s) per year: 200 tonnes.

Certifications: ISO9001:2015 and ISO22000:2018, HACCP, EAC.



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SIS Natural CJSC



SIS Natural is a well-known producer of juice in Armenia and has been operating since 1999. We offer a wide selection of natural juice products made from fresh fruits and vegetables. Thanks to our consistent focus on quality and sustainability, we have become a recognised and reliable brand in international markets.

Our product range includes natural and sparkling juices, canned vegetables, jams, and preserves — all produced with care and attention to detail to meet our customers' expectations.

Products we offer: Natural and sparkling juices, canned vegetables, jams, and preserves.

Volume(s) per year: 20 million litres.

Certifications: ISO 22000:2008, HACCP, Kosher, EU Bio, NOP.



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Agroexport SRL



Agroexport is a Bolivian company dedicated to the production and marketing of a wide range of grains and seeds. We are committed to promoting nutrition, quality, sustainability, and reliability in the global agricultural market.

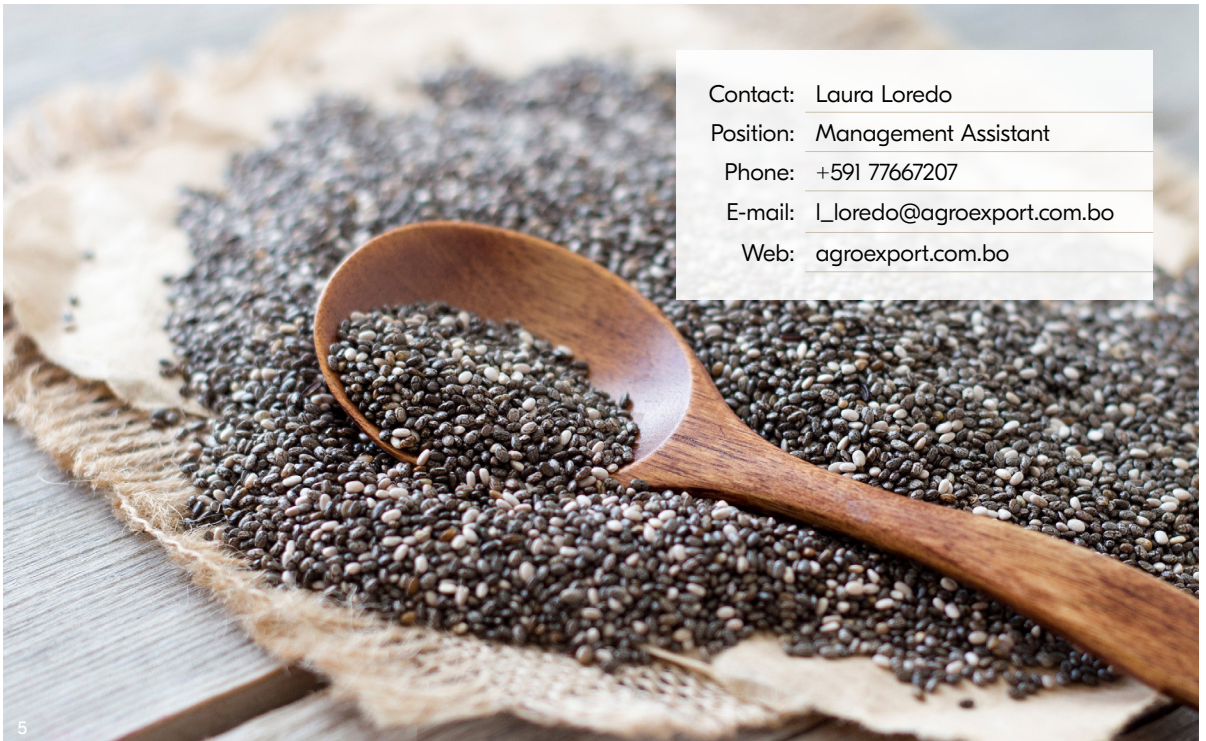
Based in Santa Cruz, our operations are founded on strong partnerships with over 4,000 small-scale farmers. We provide them with technical support and essential resources, which promotes sustainable farming and ensures consistently high-quality produce.

Each year, we plan our production to align with global market demand. This increases our reliability and reduces operational risks.

Products we offer: Black and white sesame seeds, chia seeds, beans, quinoa and amaranth.

Volume(s) per year: 6,000 metric tons.

Certifications: EU Organic, USDA, JAS, Kosher, Traceability System Certified, ISO 9001, Primus GFS (Global Food Safety).



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Corporación Agroindustrial Amazonas SA



Amazonas has over 30 years of experience in collecting, producing, and exporting Brazil nuts. Our products reach customers on all five continents and meet high quality and food safety standards.

This superfood is organic and sustainable. Brazil nuts are naturally rich in selenium, protein, healthy fats, and essential minerals.

We are committed to protecting the environment and we engage in initiatives such as carbon footprint reduction, reforestation, and transitioning to biomass energy. When you

choose Brazil nuts, you help support a sustainable business model that contributes to the preservation of the Amazon rainforest.

Products we offer: Bulk brazil nut.

Volume(s) per year: The number of containers per year ranges from 140 to 180, depending on the size of the crop. This is due to the Brazil nut is harvested in the wild.

Certifications: BRC, HACCP, SMETA, ORGANIC EU, NOP, Bio Suisse, Kosher and Fair trade.



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Cacao Básico SAS



Chuculat produces high-quality chocolate made with cacao from different Colombian Regions.

We are a spin-off of a long standing (more than 18 years) company working in agriculture and rural development. Our motto is to help small producers do business, improving their living conditions through sustainability.

Our commitment to traceability guarantees that every step, from cultivation to production, is transparent and accountable. By ensuring the origins of our cacao and promoting zero-deforestation practices, we guarantee not just exquisite taste but also ethical sourcing.

Our connection to the origins, flavours, ecosystems, and communities is more than a story — it's a way of living and enjoying.

Products you offer: Chocolate bars, Chocolate snacks, Cacao for hot chocolate, Cacao paste, Cacao nibs, Roasted cacao beans.

Volume(s) per year: 30 ton

Certifications: Working on Organic and Fair Trade



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Girones SAS

Chocolate
gironés[®]

Gironés is a Colombian chocolate company founded in 1970. It is based in Santander, the country's leading cocoa-growing region. Known for its family- and community-focused approach, the company produces high-quality cocoa products with full traceability from farm to factory.

Gironés blends tradition with innovation to offer a broad range of products. These include customised options, private label, and white label solutions. Its premium chocolate brand, DAVIDA Chocolates, is recognised both locally and internationally.

Products we offer: 1. Raw materials (cocoa nibs, cocoa liquor, chocolate coatings). 2. Finished product: 2.1 Fine Chocolate: (chocolate bars, chocolate-based snacks, chocolate-based dragees). 2.2 Traditional hot/cold chocolates: (Table chocolates in a variety of flavors and weights, in tablet or powder presentation, no added sugar light line, sweetened with stevia, chocolate powder with sugar, natural cocoa, among others). 2.3 Other products: (Coffee, Cremarroz rice-based beverages, among others).

Volume(s) per year: 2,000–2,400 TON/Year of transformed cocoa beans.

Certifications: HACCP, Kosher.

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Grupo El Tesoro

**GRUPO EL TESORO**

We are a family business dedicated to the sustainable production and processing of agro-industrial products, the development and operation of integrated real estate projects, and the management of high-quality fuel stations.

With over 50 years of experience in the agriculture and fuel sectors, we have also distinguished ourselves in aquaculture and real estate over the past two decades.

Today, the company operates through four business units: Agricultural Division, Aquacultural Division, Fuel Division, Real Estate Division

Products we offer: Cocoa Seeds, Cardamom and Coffee.

Volume(s) per year: Cocoa +500 MT p/yr; Cardamom +100 MT p/yr; and Coffee +200 MT p/yr.

Certifications: Kosher.



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Apifera SRL



Apifera started as a small family business and has been fully dedicated to beekeeping for three generations.

Thanks to Moldova's favourable climate, Apifera honey is 100 per cent natural. The company uses state-of-the-art equipment for honey homogenisation, processing and packaging. All analyses are performed in accordance with EU requirements, code of conduct and traceability.

Today, we export our products not only to the European market, but also to the US, Canada, the UK and Ireland.

We work closely with local beekeepers and carefully select our suppliers to ensure we deliver premium-quality honey with exceptional flavour and health benefits.

Products we offer: Honey (creamed honey and nuts with honey).

Volume(s) per year: 800 tons.

Certifications: ISO 22000 2018, IFS.



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Maestro Nut SRL



Maestro Nut

Maestro-Nut was established in 1992 as an import and export company specialising in foodstuffs and grains. Over time, we expanded our exports of walnut kernels and dried fruits, and today we proudly hold a leading position as exporter, packer and processor in Eastern Europe.

With exposure to global market trends, we are now among the top companies setting benchmarks across borders. The company is a member of the International Nut and Dried Fruit Council (INC).

We have become a professional producer, meeting the highest standards demanded by major and diverse clients worldwide.

The quality of our products is highly valued by leading food manufacturers and confirmed by certifications such as IFS, Sedex, Halal and Kosher.

Products we offer: Walnuts, Pistachios, Dried apples and fruits.

Volume(s) per year: 6,000 MT Walnut Kernels, 1,000 MT Dried Apples.

Certifications: IFS, Halal, Kosher, SEDEX.



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Elitfood LLC

Misso

Elitfood LLC, Misso, is a Ukrainian food company that develops and exports clean-label snacks under the Misso brand.

We specialise in gluten-free, no added sugar and plant-based products made from fruits, berries and nuts—with no artificial ingredients.

Our assortment includes fruit and nut bites and snack bars, positioned as healthy, sustainable alternatives within the functional food category.

We focus on eco-friendly packaging and innovation, aiming to meet the growing demand for nutritious, convenient products across the EU.

Our products are manufactured in Ukraine and are currently being introduced in Germany, Sweden and Poland.

Products we offer: Fruit and nut mixes, no added sugar/gluten-free fitbars and candy.

Volume(s) per year: nut and dried fruit mixes per month – 1,800 kg

Bar production per month – 158,400 kg

Candy production per month – 480,000 kg.

Certifications: HACCP, ISO 22000, gluten free.



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GFS Bakery Production (LLC GFS BP)

**YÖ
GO
DA**

GFS is a modern company founded in 2015 that has successfully established itself in the food market through the use of advanced technologies, a broad product range and strong company values.

A wide selection of packaging solutions and a unique freezing system ensure a long shelf life for all products.

The product line currently includes the following categories: Ready-to-eat portioned meals, sandwiches, confectionery products, bakery products, beverages, including natural fruit and berry concentrates.

GFS products are available not only in Ukraine, but also in Moldova, Poland, Bulgaria, Latvia, Canada and the United Kingdom.

Products we offer: Natural fruit and berry concentrate TM YOGODA for making tea and cocktails.

Volume(s) per year: 553 tons (10,680,000 packed units, 50/40 grams).

Certifications: FSSC 22000, IFS.



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Slow Walnuts

slow walnuts

We have been exporting walnuts from Ukraine for 15 years, and we have created a new brand, Slow Walnuts, aimed at connecting responsible consumers with the long and rich tradition of Ukrainian walnut gathering.

Our walnuts may not be perfect in appearance, but they are truly sustainable due to the following characteristics:

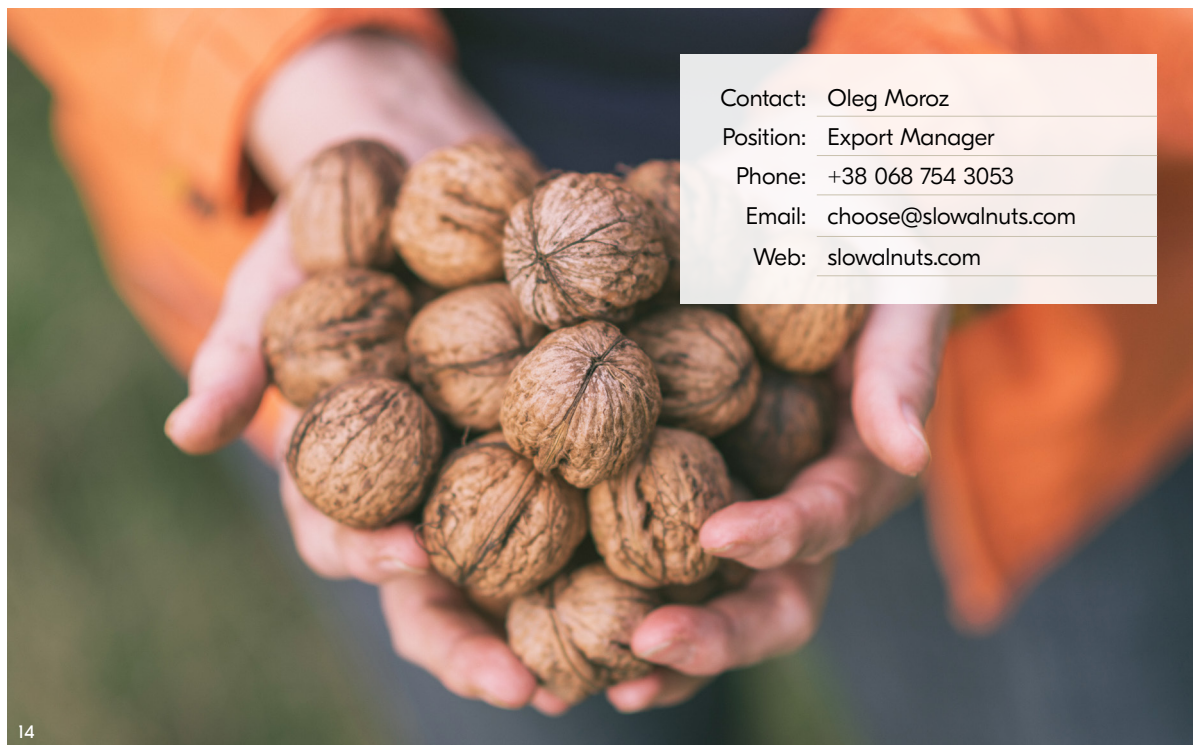
- Grown in biodiverse environments, including forests and home gardens
- Irrigated only with rainwater
- Completely free from pesticides

- Contain more Omega-3 than cultivated walnuts
- Support rural livelihoods, especially for women in low-income areas.

Products we offer: walnut kernels, walnut oil and walnut flour.

Volume(s) per year: 3,000 tons.

Certifications: Organic Standard, ISO 22000, FSSC22000 (in progress).



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Open Trade Gate Sweden



Open Trade Gate Sweden (OTGS) is a part of the National Board of Trade Sweden. OTGS facilitates trade from low- and middle-income countries to Sweden and the European Union. OTGS partners with business support organisations in low- and middle-income countries to offer training, coaching, study visits as well as participation at trade fairs and other business events.

Our current projects are in the food, textile and IT-sector and focus on countries in Eastern Europe, South America and Africa.

Open Trade Gate Sweden

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