Open Trade
Gate Sweden
National Board of Trade

ua Trade
with
Ukraine

IT Ukraine
Association

AI

TechStep Sweden
IT-companies from Ukraine

A partnership to support the IT-sector in Ukraine

Open Trade Gate Sweden, in collaboration with the Entrepreneurship and Export Promotion Office of Ukraine and the IT Ukraine Association, is supporting the growth of Ukraine's dynamic IT sector.

Through the 15-month TechStep Sweden program, we help 15 carefully selected Ukrainian tech companies enter and grow in the Swedish market. The program offers targeted training, expert business coaching, and high-quality networking to ensure a successful market entry.

These companies bring extensive experience and proven success, having delivered innovative solutions to partners across Europe and the USA, and are well-matched to meet the growing demand for tech expertise in Sweden.

The companies at a glance

	Healthcare	Retail & e-commerce	Fintech	Greentech	Edtech	Proptech	Other
Acropolium	●	●					Logistics, Saas
CIGen		●		●			Logistics & supply chain Manufacturing
Datamix							MediaTech
Devlight	●	●	●				
FS Group							Cybersecurity
Gart Solutions	●	●		●			
Geniusee		●	●		●		Manufacturing
HBM.ai			●	●			Energy Tech Clean Tech
Integrity Vision		●	●				Telecom
Lionwood.software			●		●		Transportation & Logistics
Petterson Apps							Hospitality, Travel, Entertainment
Prozori Solutions	●				●		Government
The Gradient	●	●	●		●		
VRNET.IO						●	VR, AR
SoloWay Tech			●		●	●	HRTech

Acropolium

What challenges can Acropolium help Swedish companies to solve?

Acropolium delivers advanced system integrations and digital transformation solutions across SaaS, logistics, healthcare, and retail. With over 20 years of proven expertise, they are a leading IT provider in Central and Eastern Europe, helping businesses streamline operations through tailored, industry-specific solutions.

What is Acropolium most proud of?

Acropolium partnered with a major logistics company to optimize their operations. In just six months, the project reduced operational costs by 30%, improved delivery times, and supported the company's sustainability goals.

Web:	https://acropolium.com
Est.:	2003
Staff:	86
Verticals:	Healthcare, Retail, Logistics, Saas
Contact:	Maryna Shuliak
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Contact:	Yanina Mizernyuk
Position:	CMO
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CIGen

What challenges can CIGen help Swedish companies to solve?

CIGen specialises in modernising and scaling critical legacy applications, integrating AI/ML solutions, and optimising infrastructure costs through Azure-based cloud technologies. With deep expertise in large-scale data management, CIGen empowers businesses to gain real-time insights that drive strategic decisions, enhance operational efficiency, and support long-term growth.

What is CIGen most proud of?

CIGen successfully migrated and modernised over 55 legacy applications for Skytech Control, transitioning them to a scalable, secure, and cost-efficient cloud-native architecture—boosting system efficiency by 25% and significantly reducing technical debt.

Web:	https://cigen.io
Est.:	2019
Staff:	65
Verticals:	Logistics, Manufacturing, Retail, Greentech
Contact:	Oksana Netak
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E-mail:	oksana@cigen.me
Contact:	Kristina Kamenska
Position:	Engagement Lead
E-mail:	kristina.kamenska@cigen.me
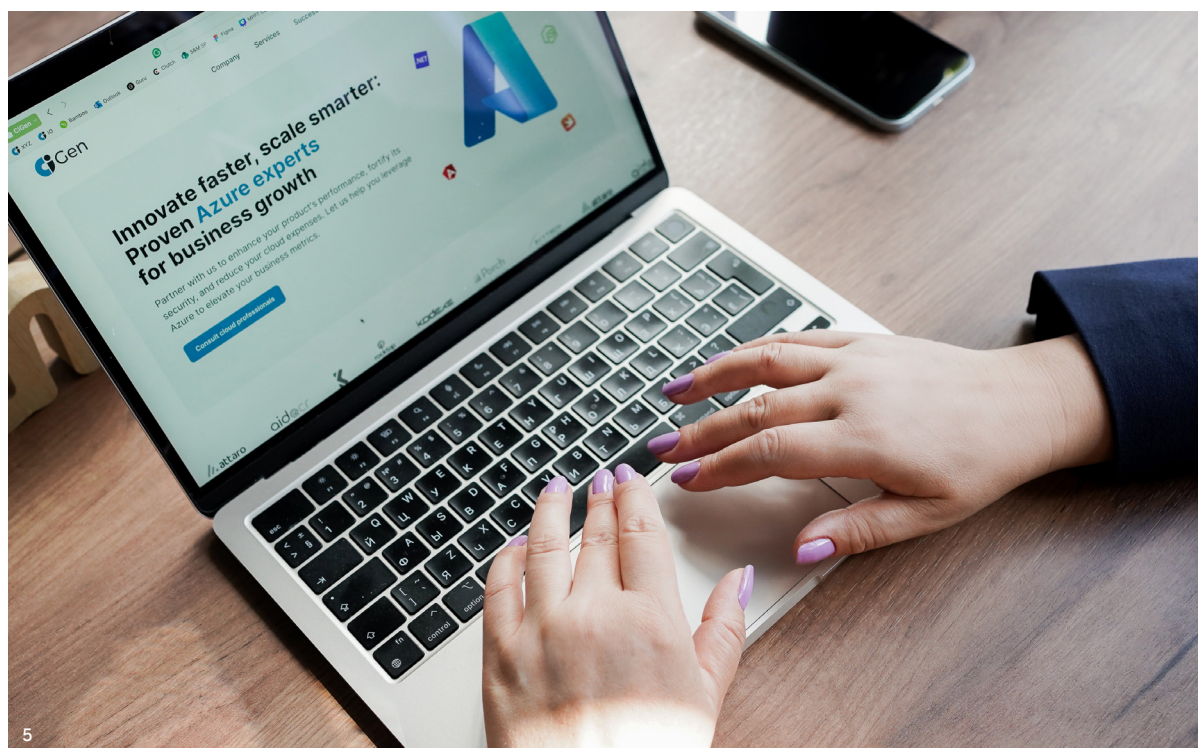
DataMix

datamix

What challenges can DataMix help Swedish companies solve?

DataMix develops scalable digital solutions, CRMs, and automation tools tailored for agencies and start-ups. These tools streamline workflows, boost productivity, and enhance operational efficiency. By customising each solution to fit the unique needs of a business, DataMix helps organisations automate processes, drive growth, and stay competitive in a constantly evolving market.

What is DataMix most proud of?

DataMix developed Blayze, a coaching platform that facilitated over €1.2M in coaching transactions and partnered with Fender Guitars.

Web:	https://datamix.space
Verticals:	MediaTech
Contact:	Sergii Sereda
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Contact:	Svitlana Bilan
Position:	Business Development Executive
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Devlight

DEVLIGHT

What challenges can Devlight help Swedish companies to solve?

Devlight helps Swedish companies tackle challenges in customer engagement, operational efficiency, and digital transformation. We design innovative mobile apps for industries such as retail, fintech, and healthcare—focusing on enhancing user experience and driving revenue growth. From development to promotion, we manage the entire app lifecycle, providing strategic and creative expertise to ensure long-term business success.

What is Devlight most proud of?

Developed a mobile app for Nova Poshta, a logistics company, which has achieved over 10 million installs. The app significantly reduced service times and operational costs, became the top-ranked app in the Business category, and saved the company over $85,000 annually on push notifications.

Web:	https://devlight.io
Est.:	2016
Staff:	103
Verticals:	Retail, Fintech, Healthcare
Contact:	Ihor Polych
Position:	CEO
E-mail:	ihor.polych@devlight.io

FS Group

What challenges can FS Group help Swedish companies to solve?

FS Group specialises in delivering comprehensive cybersecurity solutions that protect businesses from a wide range of cyber threats. Their services include threat intelligence, vulnerability assessments, penetration testing, and incident response—enabling businesses to proactively identify and mitigate risks. Through tailored, proactive strategies, FS Group helps organisations safeguard their digital assets, strengthen their security posture, and respond swiftly to potential breaches.

What is FS Group most proud of?

FS Group has over a decade of cybersecurity experience, particularly in the context of the Russia–Ukraine cyberwar, providing protection for both businesses and government entities.

Web:	https://group-fs.com
Est.:	2011
Verticals:	Cybersecurity
Contact:	Serhii Yevchuk
Position:	CEO
E-mail:	ys@group-fs.com

feel secured • globally

Gart Solutions

gart.

What challenges can Gart Solutions help Swedish companies to solve?

Gart Solutions helps Swedish companies accelerate digital transformation by overcoming technical challenges and modernising IT systems. With deep expertise in IT infrastructure, cloud solutions, and DevOps automation, we build scalable, secure, and high-performing environments that enhance efficiency and reduce costs. Our experience across SaaS, healthcare, GreenTech, and retail allows us to tailor solutions to each industry's unique needs.

What is Gart Solutions most proud of?

Gart Solutions helped scale Iceland's local landfill management system for global expansion by optimising operations, modernising legacy systems, reducing costs by 32%, and strengthening security measures.

Web:	https://gartsolutions.com
Est.:	2022
Staff:	15
Verticals:	Healthcare, Greentech, Retail
Contact:	Natali Trubnikova
Position:	CMO
E-mail:	ntrub@gartsolutions.com

Geniusee

What challenges can Geniusee help Swedish companies to solve?

Geniusee tackles tech challenges with web, mobile, and custom software development, while delivering AI-driven automation and DevOps services focused on cloud-native development and enterprise scalability. Our advanced AI expertise covers everything from Generative AI consulting to automation solutions. Geniusee develops robust and secure solutions that optimise operations, improve efficiency, and drive innovation. We support SMEs and enterprises looking to innovate, accelerate, and thrive.

What is Geniusee most proud of?

Developed MyTutor, an online education platform serving 255,000+ students and 1,500 schools in the UK. Geniusee re-architected the platform using a microservices approach, introduced advanced features like group lessons, integrated payments, and improved scheduling. This made the system more reliable and provided users with a smoother experience.

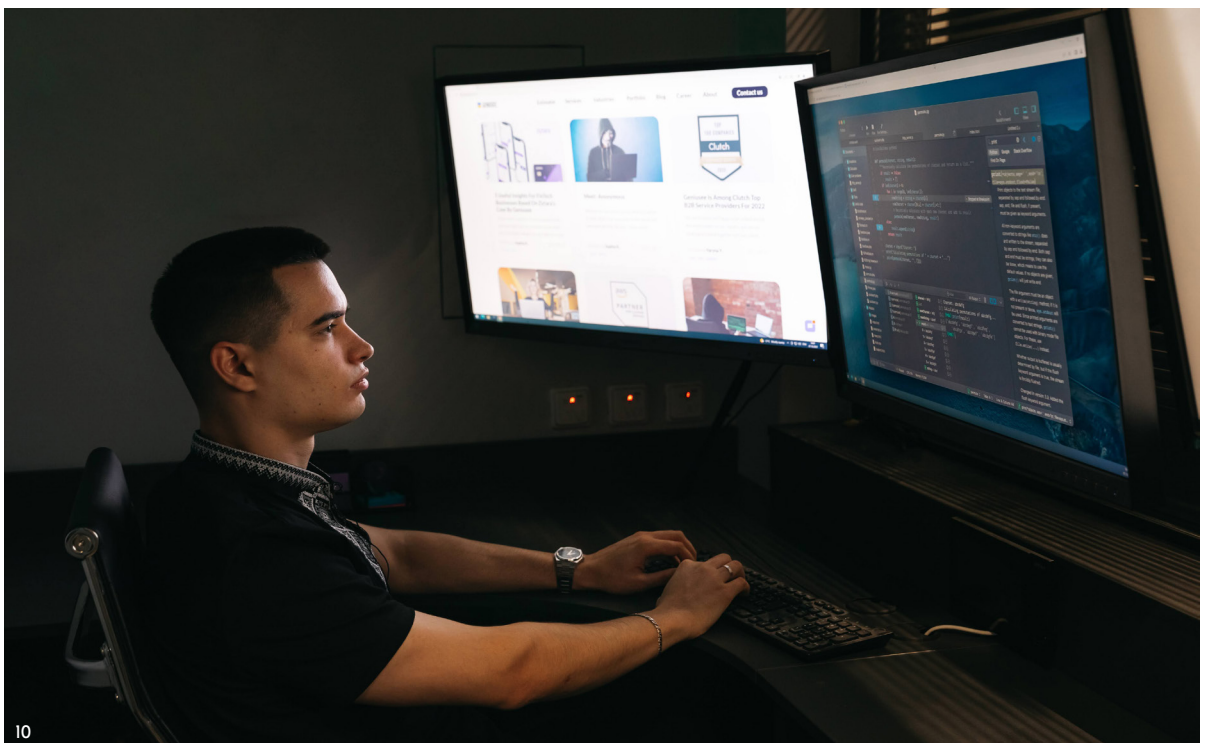|	
Web:	https://geniusee.com
Est.:	2017
Staff:	220
Verticals:	Edtech, Fintech, Retail and Manufacturing
Contact:	Taras Tymoshchuk
Position:	CEO
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HBM.ai

What challenges can HBM.ai help Swedish companies to solve?

HBM is a trusted technology partner with over 15 years of experience in the Nordics, helping both start-ups and established businesses accelerate their digital journey. We offer end-to-end capabilities — from product ideation and software development to AI/ML, data management, quality assurance, cloud services, and cybersecurity. Our solid delivery framework and flexible engagement models empower companies to move faster, maintain high quality and optimise costs.

What is HBM.ai most proud of?

Developed Energi.ai, an AI-powered carbon footprint platform integrating ERPs and public energy grid data. The platform automates data flow, collects financial data, calculates the carbon footprint, and provides valuable forecasting and recommendations.

Web:	https://hbm.ai
Est.:	2021
Staff:	50
Verticals:	Energy, Fintech, Greentech
Contact:	Olga Mendzebrovska
Position:	CEO & Co-founder
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Integrity Vision

INTEGRITY VISION

What challenges can Integrity Vision help Swedish companies to solve?

Integrity Vision helps companies optimise workflows, automate business processes, and enhance operational efficiency across industries such as banking, retail, and telecommunications. For banks, Integrity Vision also delivers financial security solutions that support fraud prevention and regulatory compliance. Their solutions are designed to boost productivity, reduce human error, and minimise risks — ultimately improving performance and strengthening security measures.

What is Integrity Vision most proud of?

Transformed the corporate lending process at UKRSIBBANK BNP Paribas, improving transparency and reducing loan processing time. The transformation replaced legacy systems and enhanced the customer experience.

Web:	https://integrity-vision.com
Est.:	2010
Staff:	72
Verticals:	Banking, Retail, Telecommunications
Contact:	Mariia Bulvinska
Position:	Head of Marketing
E-mail:	m.bulvinska@integrity.com.ua

Lionwood.software

LIONWOOD
SOFTWARE

What challenges can Lionwood help Swedish companies to solve?

Lionwood.software creates tailored IT solutions for businesses in fintech, insurance, education, and logistics, ensuring scalability and compliance. Designed to tackle specific challenges, their solutions help organisations increase revenue, improve efficiency, and stay competitive in evolving markets.

What is Lionwood most proud of?

Lionwood created the Learning Management System NIT with 400,000+ users, and built Lingon, a Swedish Digital Product Passport for the furniture industry.

Web:	https://lionwood.software
Est.:	2017
Staff:	95
Verticals:	Fintech & Insurance, Education, Logistics
Contact:	Iryna Hanchevska
Position:	Head of BD
E-mail:	i.hanchevska@lionwood.software

PettersonApps

What challenges can PettersonApps help Swedish companies to solve?

Offers advanced solutions in OTT video streaming, Smart TV platforms, interactive media, and gaming for the hospitality, travel, and entertainment industries. These solutions enhance the user experience by providing engaging, personalised, and convenient options that help businesses improve customer satisfaction, drive loyalty, and remain competitive in the market.

What is your PettersonApps most proud of?

Partnered with Scandinavian Airlines (SAS) to develop booking apps, enabling over 26 million flight bookings, as well as an internal solution for managing employee shifts.

Web:	https://pettersonapps.com
Est.:	2016
Staff:	105
Verticals:	Hospitality, Travel, Entertainment
Contact:	Anton Krasovskiy
Position:	COO
E-mail:	anton.kras@pettersonapps.com
Contact:	Oleh Ostroverkh
Position:	CEO
E-mail:	alex@pettersonapps.com

Prozori Solutions

PROZORI
SOLUTIONS

What challenges can Prozori Solutions help Swedish companies to solve?

Prozori Solutions specialises in digital transformation for the government, healthcare, and education sectors. Their expertise includes complex system integration, cost-effective scaling, and modernisation across multiple systems and databases. With data protection at its core, Prozori Solutions ensures full compliance with security standards, prioritising the privacy and integrity of sensitive information.

What is Prozori Solutions most proud of?

Developed Prozorro.Sale, Ukraine's national asset auction platform for state and communal property.

Web:	https://prozori.in.ua
Est.:	2019
Staff:	150
Verticals:	Government, Healthcare, Education
Contact:	Serhii Movchan
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Contact:	Olga Strelnikova
Position:	Account Manager
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The Gradient

THE GRADIENT

What challenges can The Gradient help Swedish companies to solve?

We're The Gradient — a design agency for the AI era. We help Swedish companies launch 3–5x faster with AI-powered sprints, boost conversion through behavioural UX, de-risk development with strategy and validation, and build real AI features. Our enterprise-ready UX and scalable design systems let teams move fast without cutting corners. Not just pretty screens — real results, fast.

What is The Gradient most proud of?

We're proud of our long-term client partnerships and 4.9/5 average rating — built on product success and industry recognition, including the UX Design Award in 2024 and 2025.

Web:	https://thegradient.com
Est.:	2016
Staff:	32
Verticals:	Fintech, Healthcare, Retail, Edtech
Contact:	Olena Zanichkovska
Position:	Co-founder
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VRNET.IO

What challenges can VRENET.IO help Swedish companies to solve?

VRENET.IO specialises in transforming 2D layouts into immersive 3D, VR, and AR experiences for real estate companies, helping them visualise projects, gather client feedback, and sell properties faster while reducing CO_2 emissions. The platform is universally compatible, working seamlessly across all devices, including smartphones.

What is VRENET.IO most proud of?

Provided 30,000+ property visualisations monthly for a leading real estate website, increasing the conversion rate from 12% to 32%. Came in second place at the TonAI Hackathon 2023 and IT Arena 2021.

Web:	https://vrnet.io
Est.:	2017
Staff:	12
Verticals:	Real estate
Contact:	Artem Batogovskyi
Position:	CEO
E-mail:	artem@vrnet.io
Contact:	Oleksandra Karapuz
Position:	CMO
E-mail:	sasha@vrnet.io

SoloWay Technologies

What challenges can SoloWay Technologies help Swedish companies to solve?

SoloWay Technologies delivers advanced software solutions for FinTech, EdTech, and PropTech, with deep expertise in secure payment systems, engaging e-learning platforms, smart property technologies, and intelligent HR solutions. We help businesses thrive by simplifying complex payment processes, increasing operational efficiency, and enhancing customer experiences. Our innovative solutions ensure scalability and security, helping organisations stay ahead in competitive markets. Try our free trial consultation and audit service — with no charge or commitment.
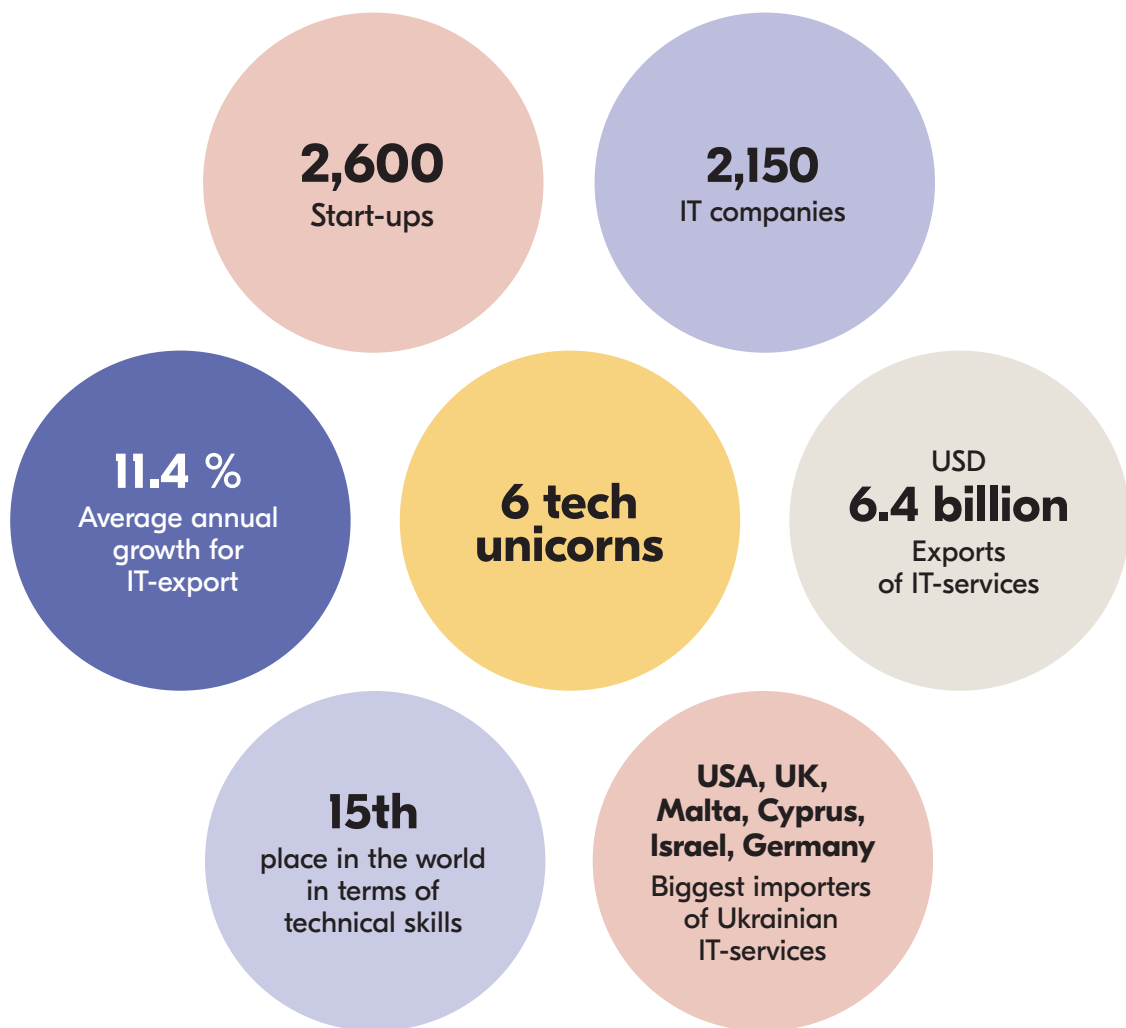
What is SoloWay Technologies most proud of?

We developed a global integrated payment system that processes over $200 billion annually, supporting 237,000 devices and 280,000 merchants worldwide.

Web:	https://soloway.tech
Est.:	2021
Staff:	60
Verticals:	FinTech, EdTech, PropTech, HRTech
Contact:	Andy Khomyn
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IT-sector of Ukraine

2,600
Start-ups

2,150
IT companies

11.4 %
Average annual
growth for
IT-export

**6 tech
unicorns**

USD
6.4 billion
Exports
of IT-services

15th
place in the world
in terms of
technical skills

**USA, UK,
Malta, Cyprus,
Israel, Germany**
Biggest importers
of Ukrainian
IT-services

Source: Digital Tiger, the power of Ukrainian IT 2024

Open Trade Gate Sweden

Open Trade Gate Sweden (OTGS) is part of the National Board of Trade Sweden. OTGS facilitates trade from selected developing countries to Sweden and the EU by partnering with business support organisations to provide training, coaching, study visits, and participation in trade fairs and other business events.

Current OTGS projects focus on the food, textile, and IT sectors, with an emphasis on Ukraine, Moldova, Georgia, and Armenia.

Open Trade Gate Sweden

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Export and Entrepreneurship Office

Entrepreneurship and Export Promotion Office (EEPO) is a state institution whose activities aim at contributing to the development and support of small and medium enterprises, and the promotion of export of goods, works and services of Ukrainian producers. EEPO supports foreign companies to find reliable business partners in Ukraine.

EEPO together with the Ministry of Digital Transformation of Ukraine is implementing a national project for the entrepreneurship and exports development Diia.Business.

IT Ukraine Association

The IT Ukraine Association is the largest national IT association, uniting over 200 companies and 85,000 professionals to drive the sustainable growth of Ukraine's tech industry.

As a non-governmental organisation, we connect businesses, government, and global partners to build a strong, resilient ecosystem and position Ukraine as a global tech leader.

Our mission is built on four pillars: Government Relations, International Cooperation, Education & CSR, and Industry Promotion — with active partnerships across the UK, USA, EU, Japan, Sweden, and the Middle East

IT Ukraine Association

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