TechStep Sweden
IT-companies from Moldova

A partnership to support the IT-sector in Moldova

Open Trade Gate Sweden, in collaboration with Invest Moldova, is supporting the growth of Moldova's dynamic IT sector.

Through TechStep Sweden, a 15-month market entry program, we are helping 10 carefully selected Moldovan tech companies enter and grow on the Swedish market. The programme offers customised training, expert business coaching, and high-quality networking opportunities to ensure successful market entry.

These companies range from innovative start-ups to mature firms with extensive experience and a proven track record, having delivered innovative solutions to partners across the European Union, the UK, and the USA. All participating companies are well-positioned to meet the growing demand for tech expertise in Sweden.

The companies at a glance

	Automotive	Retail	Fintech	Greentech	Edtech	Proptech	Other
BSW Tech	●	●				●	
Fusion Works		●	●			●	
Gardy.me							Personal safety technology
Moldstud		●	●				AI & Data Analytics
OneSyncs							HR-tech
Robolex Docs			●				Legal Tech
Smart Data				●	●		SaaS & PaaS
Index							HR-tech, SaaS, PaaS
The Noughty Fox		●			●		HealthTech
Useful Software				●			Cybersecurity, Geolocation Information Services (GIS)

BSW Tech

What challenges can BSW Tech help Swedish companies solve?

BSW TECH helps Swedish automotive companies lower development costs without compromising quality. As Moldova's second-ranked automotive and IoT company, we offer top engineering talent, competitive rates through Moldova's tax regime, and seamless collaboration. We deliver end-to-end solutions backed by ISO 9001, 27001, and 14001 certifications, from embedded systems to full IoT and mobile integration for major automotive producers like BMW.

What is BSW Tech most proud of?

At BSW TECH, we advance tech education and innovation in Moldova, by raising standards in Embedded and Automotive systems. Our custom textbooks and development boards are used in VET schools, with a university-level edition coming soon. We don't just create tech — we cultivate the ecosystem around it.

BSW TECH

Web:	https://bsw-tech.com
Est.:	2021
Staff:	17
Verticals:	Automotive, E-commerce, Proptech
Contact:	Gheorghe Ghirjev
Position:	CEO
E-mail:	gheorghe.ghirjev@bsw-tech.com
Contact:	Igor Railean
Position:	Software Developer
E-mail:	igor.railean@bsw-tech.com
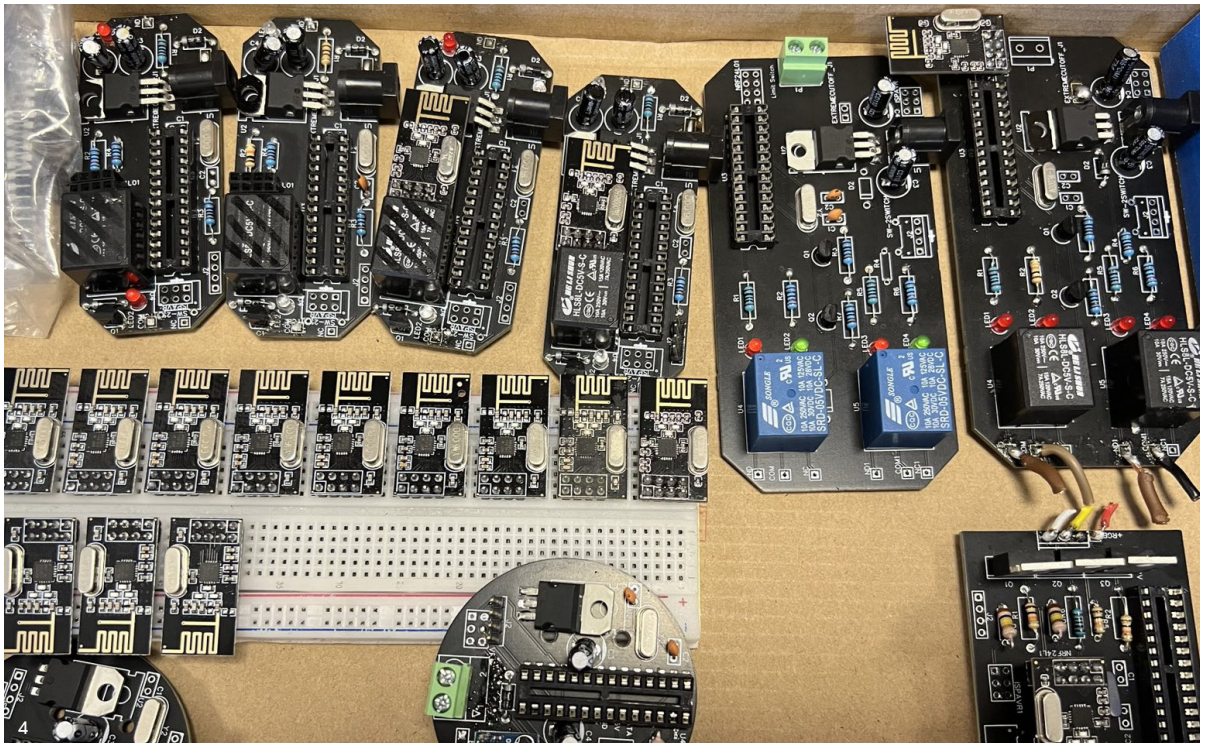
FusionWorks

What challenges can FusionWorks help Swedish companies solve?

FusionWorks specializes in AI-assisted product development and outstaffing services, helping startups accelerate time-to-market through scalable solutions, access to top-tier talent, and seamless team integration. Our expertise ensures efficient development, reduced costs, and faster innovation.

What is FusionWorks most proud of?

We organize Moldova DevCon, the largest annual tech event in Moldova, and manage the DeveloperMD Community, the biggest in the country. We currently serve 62 clients across 20 countries. We are proud to be building a no-bullshit company — transparent, fact-driven, tech-oriented and people-centric.

Web:	https://fusion.works
Est.:	2011
Staff:	32
Verticals:	E-commerce, Fintech, Proptech
Contact:	Genadii Ganebnyi
Position:	CTO
E-mail:	gganebnyi@fusionworks.md
Contact:	Alexandr Alexandriuc
Position:	Head of BD
E-mail:	aalexandriuc@fusionworks.md

Gardy.me

gardy

What challenges can Gardy.me help Swedish companies solve?

Gardy.me helps Swedish companies address gaps in personal security and emergency response by integrating small and medium-sized private security firms into its SaaS platform. Through this alliance, Gardy enables these companies to leverage existing resources and expand into the B2C market, offering on-demand personal protection services via the Gardy app. This approach improves response times, enhances access to safety, and supports market diversification for security providers.

What is Gardy.me most proud of?

Gardy.me has partnered with 112 emergency services in Moldova and five security agencies. It is especially designed for individuals in danger who cannot call 112, including victims of domestic violence.

Web:	https://gardy.me/eng
Est.:	2017
Staff:	14
Verticals:	Personal Safety
Contact:	Vladimir Rediboiechnology
Position:	CEO
E-mail:	Vladimir Rediboiceo@gardy.me
Contact:	Aliona Rotaru
Position:	COO
E-mail:	aliona@gardy.me

Indexsoft Scaling Solutions

index.

What challenges can Indexsoft help Swedish companies solve?

Indexsoft Scaling Solutions provides solutions for contracting and managing remote tech talent. We are building a global platform of remote engineers that can improve the chance of competing and building software products for many businesses, limited by in-country recruiting. Index combines in-country sourcing, a rigorous vetting process and easy to hire business model to help you scale your remote engineering team.

What is Indexsoft most proud of?

Indexsoft has compiled a database of 20,000 vetted candidates across 60+ countries. We has also have experience with Swedish companies like Fishbrain.

Web:	https://index.dev
Est.:	2019
Staff:	30
Verticals:	HR-Tech, SaaS, PaaS
Contact:	Elena Bejan
Position:	VP of People and Operations
E-mail:	elena.b@index.dev

Moldstud

MoldStud

What challenges can Moldstud help Swedish companies solve?

At MoldStud, we solve your toughest tech challenges with PCI DSS-compliant teams built for Fintech and Banking. Whether scaling fast or securing legacy systems, we fill critical skill gaps and cut costs with top talent from Moldova, Romania, Spain, and Portugal. Our flexible model ensures agile, long-term partnerships tailored to your growth.

What is Moldstud most proud of?

MoldStud is most proud of delivering tailored digital solutions that empower businesses. Our secure, PCI DSS-compliant teams and flexible talent model drive innovation, cost optimization, and long-term success, especially in the fast-growing Fintech and Banking sectors.

Web:	https://moldstud.com
Est.:	2019
Staff:	78
Verticals:	Fintech & Banking, E-commerce, AI & Data Analytics
Contact:	Vasile Crudu
Position:	CEO
E-mail:	vasile.crudu@moldstud.com

OneSyncs

What challenges can OneSyncs help Swedish companies to solve?

OneSyncs helps Swedish companies cut hiring costs by growing and upskilling existing talent. Our solution gives leaders clear insights into team performance and smart investment areas, helping avoid costly mistakes, retain key employees, and boost productivity. Companies using OneSyncs solution see up to 20 percent higher returns on their workforce investments.

What is OneSyncs most proud of?

We are proud to have built one of the first Performance Management platforms that people use every day, not because HR tells them to, but because they find it useful and fun!

Web:	www.onesyncs.com
Est.:	2023
Staff:	4
Verticals:	HR-tech
Contact:	Ion Olari
Position:	CEO
E-mail:	ion@onesyncs.com

onesyncs

AI Talent Growth Platform

Build high-performing and engaged teams with AI

Robolex Docs

robolex docs

What challenges can Robolex help Swedish companies solve?

Robolex Docs empowers Swedish legal teams and accountants to work smarter, faster, and more efficiently. Our platform cuts late payments by up to 50 percent with automated debt recovery workflows — from reminders to court case tracking. Legal document creation is 90 percent faster with intelligent automation that saves time and reduces errors. For due diligence, we deliver instant risk assessments, cutting manual review time by 70 percent.

What is Robolex most proud of?

At Robolex, we're proud to simplify legal work through smart data management and intuitive design. Winning the €30,000 Pitch Contest at Dreamicon proves others believe in our vision. We're a trusted partner in transforming legal processes.

Web:	https://robolex.io/en
Est.:	2021
Staff:	4
Verticals:	Legal Tech, Fintech
Contact:	Nicu Predeus
Position:	CEO
E-mail:	nicu@robolex.io
Contact:	Mihai Coşleţ
Position:	CTO
E-mail:	mihai@robolex.io

Smart Data SRL

What challenges can Smart Data help Swedish companies solve?

Smart Data helps Swedish companies overcome development bottlenecks with scalable, high-quality web and mobile solutions. We cut costs, speed up time to market, and bridge skill gaps through seamless integration. With expertise in IoT, machine learning, and DevOps, we modernize systems, build platforms, and support startups and SMEs with flexible collaboration models.

What is Smart Data most proud of?

We're proud of our long-term partnerships and the success of the platforms we've built — ranging from SaaS and IoT to AI tools. Our strength lies in adaptability, innovation, and acting as a true extension of our clients' teams.

Web:	https://smartdata.solutions
Est.:	2023
Staff:	42
Verticals:	Edtech, Greentech, SaaS & PaaS
Contact:	Andrei Martinenco
Position:	CEO
E-mail:	andrei@smartdata.solutions
Contact:	Alex Scutaru
Position:	CTO & Founder
E-mail:	alex@smartdata.solutions

The Noughty Fox

What challenges can The Noughty Fox help Swedish companies solve?

The Noughty Fox builds high-quality mobile apps that blend beautiful design, smooth user interaction, and top performance. Specialising in advanced development and Computer Vision, we solve complex problems with smart, scalable solutions — delivering intuitive, innovative apps that stand out.

What is The Noughty Fox most proud of?

Having started only 3 years ago we're the only company in Moldova who built multiple Computer Vision and deeply technical applications for companies in Switzerland, UK, Israel, and the US.

Web:	https:// thenoughtyfox.com
Est.:	2022
Staff:	11
Verticals:	HealthTech, Retail, EdTech
Contact:	Alexandru Culeva
Position:	CEO
E-mail:	alex@thenoughtyfox.com
Contact:	Victor Marchitan
Position:	Strategic Partnership Lead
E-mail:	victor.marchitan@thenoughtyfox.com

US SoftwareSolutions

US Software SOLUTIONS

What challenges can US Software Solutions help Swedish companies solve?

USS supports SME growth through cybersecurity and empowers enterprises with infrastructure automation. Our Cyber Security Training and Response Program offers tailored audits, network redesign, monitoring, and staff training. For infrastructure enterprises, the GPM platform streamlines civil, fiber, water, and power projects with GIS-based planning, automated workflows, and cost control.

What is USS most proud of?

USS is most proud of GPM — our geolocation-driven platform for managing complex infrastructure projects. Developed by a dedicated team in Moldova, GPM has grown into a trusted solution across the U.S. infrastructure sector. Used in fiber, water, and power projects, it streamlines reporting, vendor coordination, invoicing, and materials tracking.

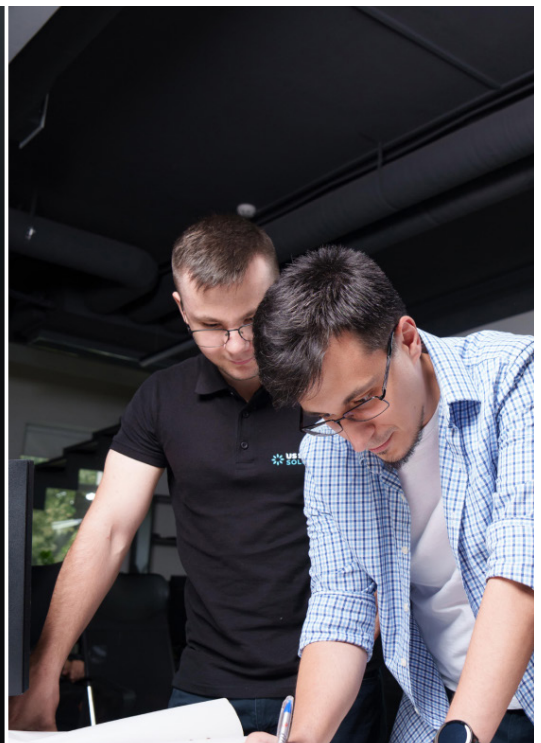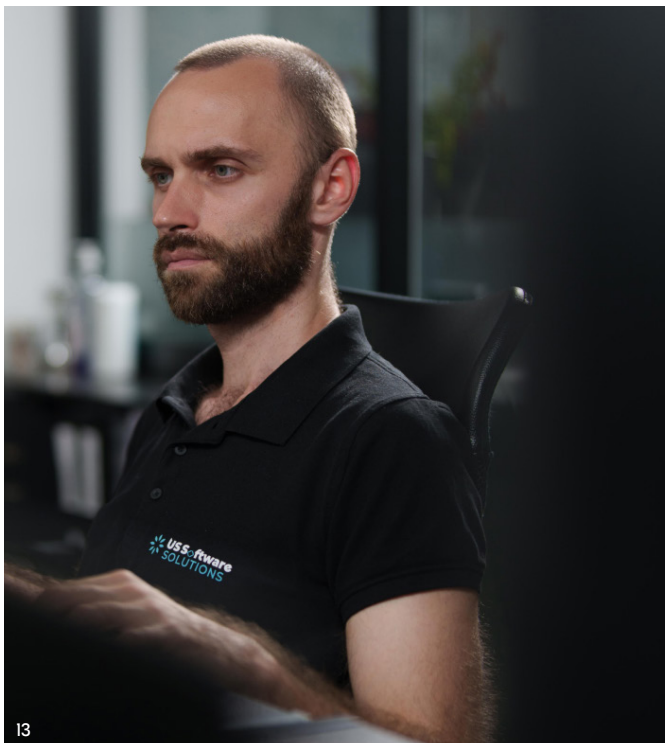|	
Web:	https://ussoftwaresolutions.us
Est.:	2018
Staff:	170
Verticals:	GreenTech, Geolocation Information Services (GIS), Cyber Security
Contact:	Sergiu Robu
Position:	CTO
E-mail:	sergiu.robu@ussoftware.md

IT sector of Moldova

30,800 ICT workforce

2,300 IT companies

22,300 IT professionals

10+ Co-working spaces

6 Innovation hubs

4,250 Engineering or mathematics students

14 universities and **6** colleges offer IT related studies
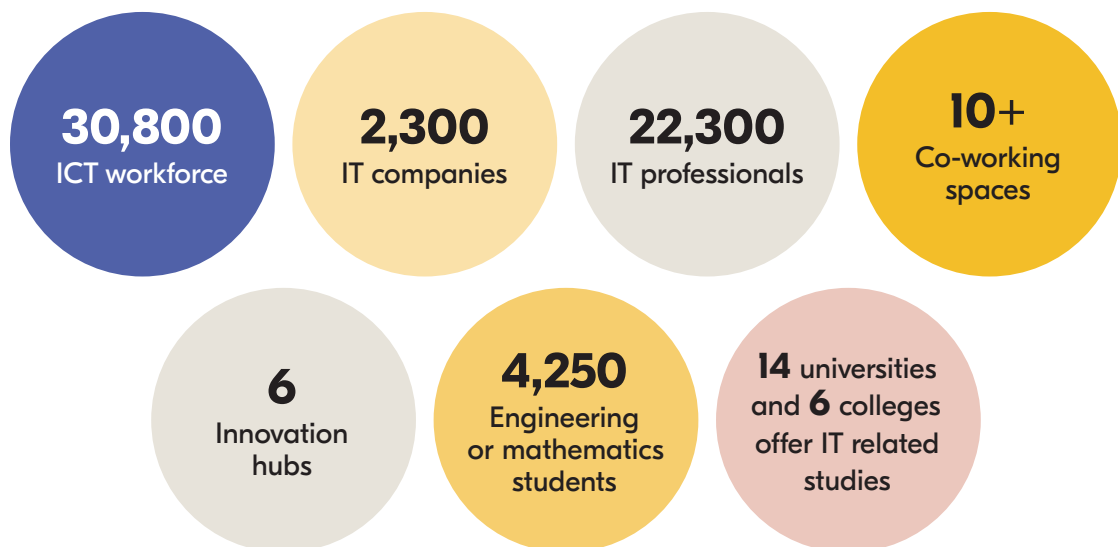
Programming languages and technologies:

Android
Fullstack
Python
SQL
PHP
Unity
HTML
Java
JavaScript
C
C#
C++

Perl
Microsoft.net
iOS
Swift
SAP
Ruby
WordPress
AngularJS
Erlang
Node JS
GO

Open EU accession negotiations December 2023

EU candidate status June 2022

Multilingual population: Romanian, Russian, English, French, German, Italian, Spanish, Bulgarian, Turkish, Ukrainian, Greek

Open Trade Gate Sweden

Open Trade Gate Sweden (OTGS) is part of the National Board of Trade Sweden. OTGS facilitates trade from developing countries to Sweden and the EU.

Through targeted training, business coaching, study visits, and participation in trade fairs and other business events, OTGS strengthens the capacity of companies participating in its projects to successfully enter the Swedish market.

Current initiatives focus on the food, textile, and IT sectors, with particular emphasis on Ukraine, Moldova, Georgia, and Armenia.

	Open Trade Gate Sweden
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Invest Moldova Agency

Invest Moldova Agency is a governmental organisation serving as the primary resource for investors and exporters in Moldova. The agency is a one-stop shop for investment facilitation, export promotion and business support.

Invest Moldova

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